



A group of Latvian technicians is carefully observing the equipment of a slurry tanker fitted with a 24 m spreading boom. At the same time, English sales representatives, who are delighted with their visit, are leaving with their folders full of technical details and notes... as well as with a miniature of a silage trailer. No doubt, we are in one of the JOSKIN Technic Centers!

These professionals, coming from the 70 countries the world leader in the area of spreading is working with, got to know the many **innovations** and the ever more advanced **technique** that are making their way in the daily life of every farmer.

Regarding these evolutions, it is our responsibility, as designer and manufacturer, to make sure they are properly used. Next to the spare parts book, the user's manual or even our on line technical platform, the **trainings are becoming increasingly important**. That is why JOSKIN is constantly updating them and is offering a successful and appreciated concept to its network. In one year, a increasing number of French and German dealers took part in them. Train the entire network is really one of our priorities.





JOSKIN puts its Technique in your hands.

Our dealers benefit from more than 1,000 days of training per year!

The trainings given in Belgium, Poland and France were adapted to the latest evolutions and are constantly updated. These intensive courses are aimed at both **sales representatives** and **technicians**. **Specific programmes** on some machines are even prepared upon request, for an essential update or a comprehensive learning.

Programme:

JOSKIN Academy's "students" can benefit from the facilities at their disposal, like the showrooms allowing to look at the tens of exhibited machines. But the participants will especially benefit from the **sharing of knowledge** our specialists have gained for almost half a century.

- First of all, a factory tour (e.g. the main Belgian site extends over more than 65,000 m²) allows to grasp the concept **quality** at JOSKIN. The attention to detail during the **development** and **manufacturing** process shows the group's seriousness and clever **know-how**.
- In order to help our dealers improving their knowledge on the JOSKIN range and guiding the customer in the best possible way in his purchase decision, theoretical and **practical** courses are given using machine **demos** and **didactic tools**.



This investment in trainings is essential to guarantee the seriousness and abilities of our network. Furthermore, it allows to improve the lifetime, efficiency and use of the JOSKIN material.

That is why, by adding up the number of days and participants, more than 1,000 days of technical and sales trainings are offered every year to our dealers.

If manufacturing is part of our trade, offering a quality service is our responsibility.

